












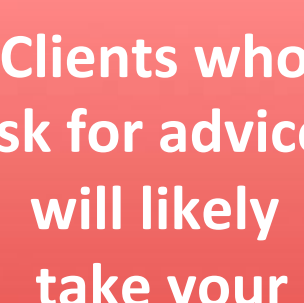
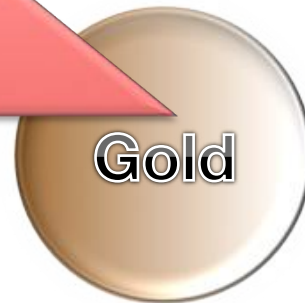





My 3 Choices

concept visualized

My 3 Choices	Cash Fixed Income	Equities Alternatives	Foreign Exchange Commodities
Choice Black complex advice			
Choice Gold advice			
Choice Blue no advice			

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 Clients who ask for advice, will likely take your advice.

My 3 Choices	Cash Fixed Income	Equities Alternatives	Foreign Exchange Commodities
Choice Black complex advice	Advice is requested by client. Highest consulting involvement by bank.	Advice is requested by client. Highest consulting involvement by bank.	Advice is requested by client. Highest consulting involvement by bank.
Choice Gold advice	Advice is requested by client. Client's needs and solutions can be more complex.	Advice is requested by client. Client 's needs and solutions can be more complex.	Advice is requested by client. Client's needs and solutions can be more complex.
Choice Blue no advice	No advice. Leading client to cost-effective products (ETFs, buying stocks, etc.).	No advice. Leading client to cost-effective products (ETFs, buying stocks, etc.).	No advice. Leading client to cost-effective products (ETFs, buying stocks, etc.).

SPIROS MARGARIS
THE BRAVE STEP

Success through **simplicity, focus & client service**

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